

**Bruce**

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**From:** PSS Satun [pss-satun@pss-satun.com]  
**Sent:** Friday, November 16, 2012 8:36 AM  
**To:** Bruce  
**Subject:** Re[2]: Trimaran Migration haul, hardstand, refit

Hello Bruce,

I hope you'll have a good time visiting family.

Most of the items are current, only the labour charges for general labour, light sanding, heavy sanding and crane rental has been changed. It'll be up to date in a few days.

In the case that we need to modify the cradle, then there'll be some additional charges apply. And for your boat, the haul out would be 15000 baht (including launch), therefore the daily stand would be 750 baht/day. And if you'll stay on board, there're electricity charge of 100 baht/day and water 50 baht/day.

For the quotation of the work, it's difficult to calculate since we don't know the condition of the boat and we still don't know how far you'd like to do. But however, if you can describe, then we'll try to approximate it for you.

Cheers,

Jia

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-----Original Message-----

**From:** Bruce <flemishbaker@gmail.com>  
**To:** 'PSS Satun' <pss-satun@pss-satun.com>  
**Date:** 16/11/2012 07:44  
**Subject:** RE: Trimaran Migration haul, hardstand, refit

Sawat Dee Khrap, Jia,

Thanks for your email. I am glad to hear that you can haul our trimaran. We are flying to visit family in the US and will not be hauling our boat until the end of January. Before we make a decision on a yard, we will come to visit to see the facilities.

I do have a few questions.

1. Are the prices on your website current?
2. I assume the berth rate of 5% of haulout rate is for 1 day. Are there any other charges associated with haulout and hardstand?
3. Can you give a quote (including the time required for completion) for the work that you do (fiberglass, sanding, etc.)? I can send you a list of work as well as photos.

Kop Kun Khrap,  
Bruce  
s/v Migration

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**From:** PSS Satun [mailto:pss-satun@pss-satun.com]  
**Sent:** Thursday, November 15, 2012 18:29  
**To:** Bruce

**Subject:** Re: Trimaran Migration haul, hardstand, refit

Hello Bruce and Alene,

Thank you for your interest in our facility. And please accept my apology for late reply.

Yes, we can haul out trimaran. But to do that, our cradle will have to be modified. Therefore I'll need your boat's drawing in order to construct the support.

The fiberglass, sanding, paint rolling we have our staffs to do the job. But for the topside spray paint or varnishing, we recommend a contractor because they're more equipped.

Best regards,

Jia

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-----Original Message-----

From: Bruce <flemishbaker@gmail.com>

To: info@pss-satun.com

Date: 14/11/2012 16:29

Subject: Trimaran Migration haul, hardstand, refit

Sawat Dee Khrap Jia, Mr. Aon, and Mr. Phithak,

We are Bruce Balan and Alene Rice of the trimaran Migration.

We are looking for a boatyard to haul and hardstand our trimaran in January 2013 so that we can then have work done on her.

We are planning on doing a refit including fiberglassing, painting, and varnishing and will need contractors and workers.

Can you haul out our trimaran? Her details are below and we have included a few photos.

Also, do you perform the work or do you recommend a contractor?

We look forward to hearing from you.

Kop kun khrap,

Bruce and Alene

s/v Migration

Migration Stats:

Length: 46.5 feet / 14.3 meters

Width: 25.25 feet / 7.7 meters

Depth: 4.8 feet / 1.5 meters

Displacement (estimate): (9,000 10,000 kg)

43 years old (1969)

Built in a yard in Japan, Fiberglass over plywood construction with polyester resin.